



News Release
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Intelligent Ag Solutions Partnering with Advance Acceptance to Offer National Finance Programs

EDEN PRAIRIE, Minn. – Advance Acceptance, a division of First Western Bank & Trust, announced today a partnership with Intelligent Ag Solutions (Intelligent Ag) to offer equipment finance programs for agricultural customers.

“We’re excited to offer flexible financing and payment options to help meet the needs of our customers,” said Joe Heilman, general manager of Intelligent Ag.

Intelligent Ag is a manufacturer based in Fargo, North Dakota. Intelligent Ag first began working with Advance Acceptance in 2016 to pilot equipment finance options – allowing the two companies to create competitive offerings for agricultural customers.

"In today’s challenging ag economy, giving our customers flexible payment options is very important to help them most effectively manage their operation," said Heilman.

The Advance Acceptance team prides itself on taking time to learn about the needs of their partners. This proactive approach helps establish an open dialogue between the end-customer, manufacturer, and the lender.

Intelligent Ag’s customers are able to take advantage of annual payment options, ranging from two to three payments. Equipment finance programs are available for commercial agricultural customers (businesses) and can be used for any new Intelligent Ag equipment package of \$5,000 or higher.

Heilman reiterates the importance of flexibility in the agricultural industry:

“By providing these financing options, we’re able to achieve more sales by better meeting the needs of our customers. Advance Acceptance has worked with Intelligent Ag to develop options that work best for our products and our customers,” said Heilman.

Advance Acceptance has learned how to best meet the needs for agricultural customers and manufacturers over several years of being engaged with the agriculture community as a lender.

Learn more about Intelligent Ag and Advance Acceptance:

For more information Intelligent Ag Solutions, visit IntelligentAg.com or learn about Advance Acceptance agricultural finance solutions for vendors and customers. Media and partnership inquiries can be directed to [Conrad Magalis](#), senior marketing manager of Advance Acceptance.

Founded in 1972, [Advance Acceptance](#) provides national equipment finance and leasing services for leading brands across the United States. Advance Acceptance is a division of First Western Bank & Trust, of Minot, North Dakota.

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